

ROADSHOW



**Corporate
& Shared
Services**

23rd Aug **NSW** | 24th Aug **VIC**



Innovating Procurement In Victoria

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Enhancing State Government Procurement with Emerging Technology Strategies

We are now well into an era of continuous change and instability. With the additional challenge of budget constraints, rapid change, public health demands, and economic disruption, procurement professionals are now turning to automation and technology to fulfil business objectives, and level up back-office processes and workflows. All while working under the driving imperative for public sector corporate functions to ensure spend management and supply chain priorities ultimately work to benefit and care for citizens' needs.

So which tools, technologies, and strategies need to be involved in the modern approach to procurement within government?

To help optimise and further evolve your department's procurement approach, we've put together this state specific gathering to provide a platform for exploring emerging technologies, techniques and real-world case studies addressing all things related to the enormous responsibilities of the back-office.

The **2022 Corporate & Shared Services Series** is all about discerning how we can further create modern, digitally enabled and integrated public sector corporate divisions in Australia and New Zealand, furthering the discussion around how corporate functions of the future could work to increase profitability and scale, optimise costs, and improve efficiencies in times of economic disruption and change.

The series will head to 7 cities across Australia and New Zealand to benchmark the key challenges faced by the public sector in each state and country.

[CLICK HERE TO REGISTER](#)

// Reasons to Attend



Explore how to optimise procurement processes, boost productivity and monitor supply chain performance with modern technologies



Hear how Victoria's public sector departments are responding to increased supply chain demands and challenges in 2022



Discuss the evolving role of the procurement professional and learn how leaders can foster effective and agile corporate divisions in times of rapid change



Hear from public sector procurement innovation experts and explore best practices, top tips and lessons learned

// Who You'll Meet

Chiefs/Directors/Heads/Managers of:

- Procurement
- Contract Management
- Supply Chain
- Supplier Management
- Business Transformation
- Process Excellence
- Procurement Shared Services
- Digital & Data
- Automation & Innovation

// Your Guide



Day 1
New South Wales
23 August



Day 2
Victoria
24 August

// Our Partners



// Your Inspiring Speakers



VIC

MARIJA MAHER

Chief Operating Officer

Victorian Ombudsman



VIC

AJ KARLINER

Chief Procurement Officer

VIC Police



VIC

THOMAI VEGINIS

Chief Procurement Officer

Department of Transport



VIC

TRAVIS SCOTT

*Contracts and
Category Management Specialist*
**Department Of Environment, Land,
Water and Planning**



VIC

JENNY ZIZLAFF

Procurement Manager

**Department of Environment, Land,
Water and Planning**



VIC

STEVEN HARRIS

Chief Procurement Officer

Department of Treasury and Finance



VIC

ANDREW BEARD

Senior Consultant

SS&C Blue Prism



VIC

STEFANO FERRARINI

Senior Manager

Grosvenor Performance Group



VIC

DIEM (YIM) HUYNH

Chief Operating Officer

MIA Consulting Services



VIC

PETER GRANT

Partner

Bnimble



VIC

NICHOLAS LEASK

Associate Director

Grosvenor Performance Group

// Explore the Agenda - VIC

8:30am Registration and Networking Coffee

9:00am Opening from Public Sector Network & Icebreaker

9:10am **Welcome from Chair: The Evolution & Advancement of Procurement Across Victorian Government**

Steven Harris, *Chief Procurement Officer, Department of Treasury and Finance*

9:30am **Government Keynote: Best Practice Procurement Considerations to Avoid Becoming a Procurement Investigation Subject**



- Defining 'dodgy' and 'good' procurement practice, and why it matters in government
- Best practice procurement ethics to consider
- How the Victorian Ombudsman works to set a standard for procurement in Victoria, and how to avoid ending up under their investigation

Marija Maher, *Chief Operating Officer, Victorian Ombudsman*

9:50am **Platinum Partner Session: Accelerating Procurement Process Change with Innovative Technology**

- How can automation attenuate time management issues and aid faster reporting and administrative efficiency
- Assessing relevant strategies for adopting and leveraging technology and redefining procurement services within government.

Andrew Beard, *Senior Consultant, SS&C Blue Prism*

10:10am **Government Keynote: Advancing Team Capabilities to Foster the Culture Shift in the Role of Procurement**



- Optimising internal collaboration and strategy to ensure your procurement efforts are unified, efficient, and understood by all
- What new technologies or digital tools can aid your department's skills-based results approach

Thomai Veginis, *Chief Procurement Officer, Department of Transport*

10:30am **Gold Partner Session: Building circularity and carbon into procurement processes**

- Defining sustainable procurement
- The carbon management hierarchy in procurement
- Key factors for a circular economy during procurement
- Measuring the impact

Stefano Ferrarini, *Senior Manager, Grosvenor Performance Group*

10:50am Morning Tea and Networking Break

11:20am Concurrent Roundtable Discussions -



Roundtable 1

Enhancing Procurement Processes With Automation

An organisation's procurement process can act as a red herring to overall operational efficiency, with a domino effect of consequences from the top down if things get messy. Automation is fast becoming the favoured route to optimising supplier onboarding, invoice management, purchase order management, and contract approval – speeding up complicated manual-based systems and keeping costs low without needing to hire any new employees or making a drastic IT investments. With automation acting as a central repository for more visible procurement spend management, business-critical activities like decision-making and strategising can come to the fore once again, as they should.

Andrew Beard, *Senior Consultant, SS&C Blue Prism*

Roundtable 2

The practical steps to build circularity and carbon into procurement processes

- Practical application of including carbon and circular outcomes in your procurement
- What evaluation criteria could i use
- How to do due diligence
- Supplier engagement tips

Nicholas Leask, *Associate Director, Grosvenor Performance Group*

Roundtable 3

Social Procurement and the Impact of Innovation - Changing How Successful Procurement Outcomes are Measured

- NSW and VIC jurisdictions are looking to rebuild their manufacturing and technology sectors through sourcing strategies aimed at local businesses. At the same time, many Departmental Secretaries have challenged their organisations to an innovation agenda.
- For many organisations these initiatives will mean taking a risk with new untested industry players - some of them even new entrants. It will also mean sourcing products and services from smaller local players who by definition can only deliver outcomes when teamed with other providers. The end result is almost certain to involve higher risk investments spread across a far bigger supplier base - a real challenge for local procurement teams.
- What does all of this mean for procurement professionals? How do we achieve value for money and transparency in a competitive market while meeting these new social KPIs?

Peter Grant, *Partner, Bnimble*

12:20pm Panel Discussion: The Modern and Agile Procurement Professional - Discussing Top Challenges, Priorities and Desirable Skills



- What opportunities are there for improving procurement accuracy and efficiency with Automation?
- How can each organisation look to modernise procurement processes with new tools to add value, reduce costs, and simplify control across all divisions?

AJ Karliner, *Chief Procurement Officer, VIC Police*

Jenny Zitzlaff, *Procurement Manager, Department of Environment, Land, Water and Planning*

Travis Scott, *Contracts and Category Management Specialist, Department Of Environment, Land, Water and Planning*

Diem (Yim) Huynh, *Chief Operating Officer, Mia*

1:00pm Closing remarks from Chair and Networking Lunch
