

Digital Foundation for an Unpredictable World

Hybrid IT Hybrid Cloud

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Government Services are Facing Unprecedented Challenges & Change



Escalating
Pressure to
Modernize

Urgent need for
Mobile
Workplaces and
Services

New Citizen and
Community
Expectations

Intensifying
Cyber Threats

Hybrid Cloud Key Customer Concerns

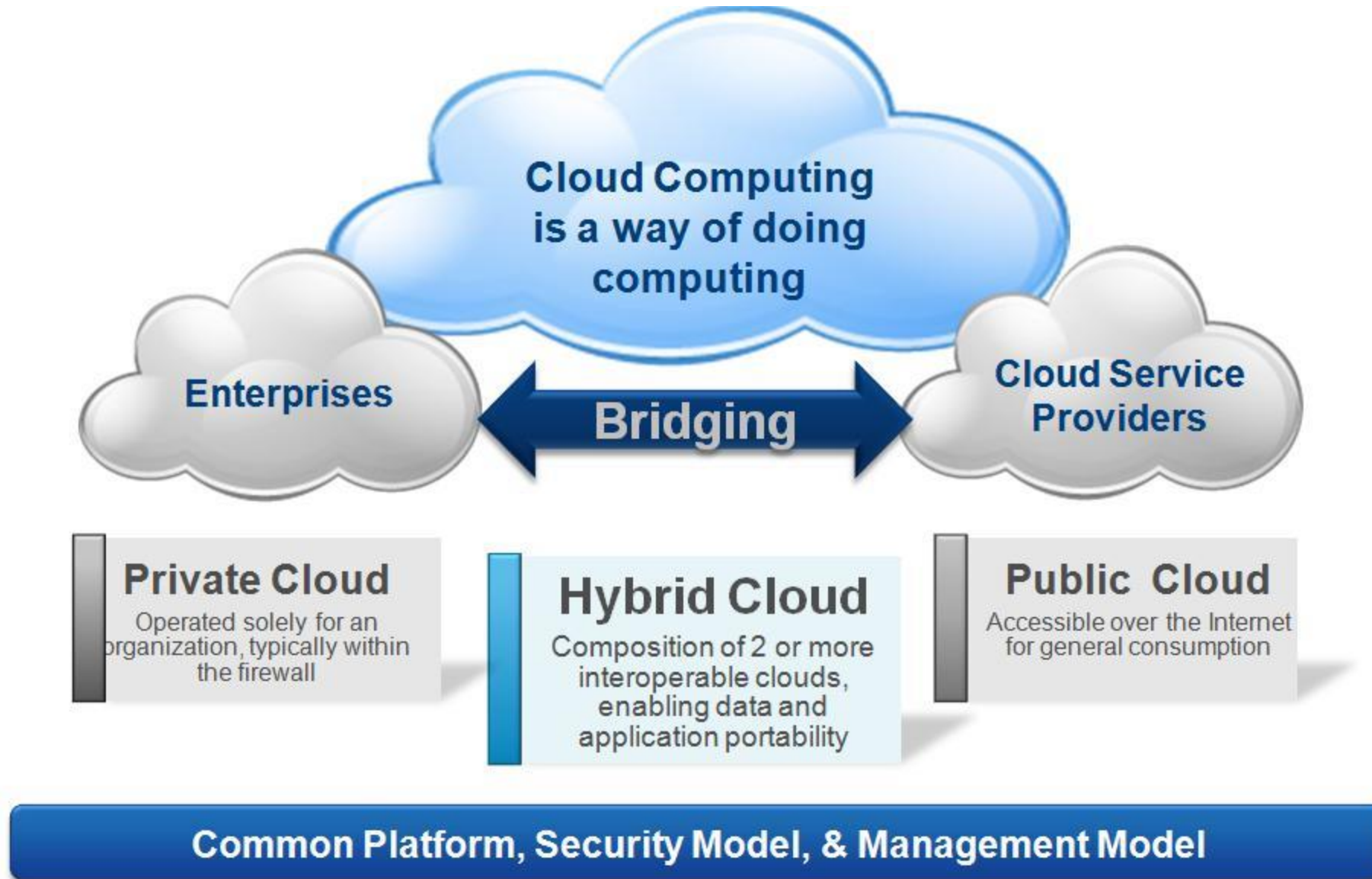
On-premises infrastructure continues to be key for enterprise strategy – how do they leverage investments?

The push to public cloud has not stopped investments in on-premises infrastructure – where should the investments be made?

Lack of infrastructure reinvestment leaves us vulnerable post pandemic – how do we accelerate service delivery and where do we do it, on prem/cloud?

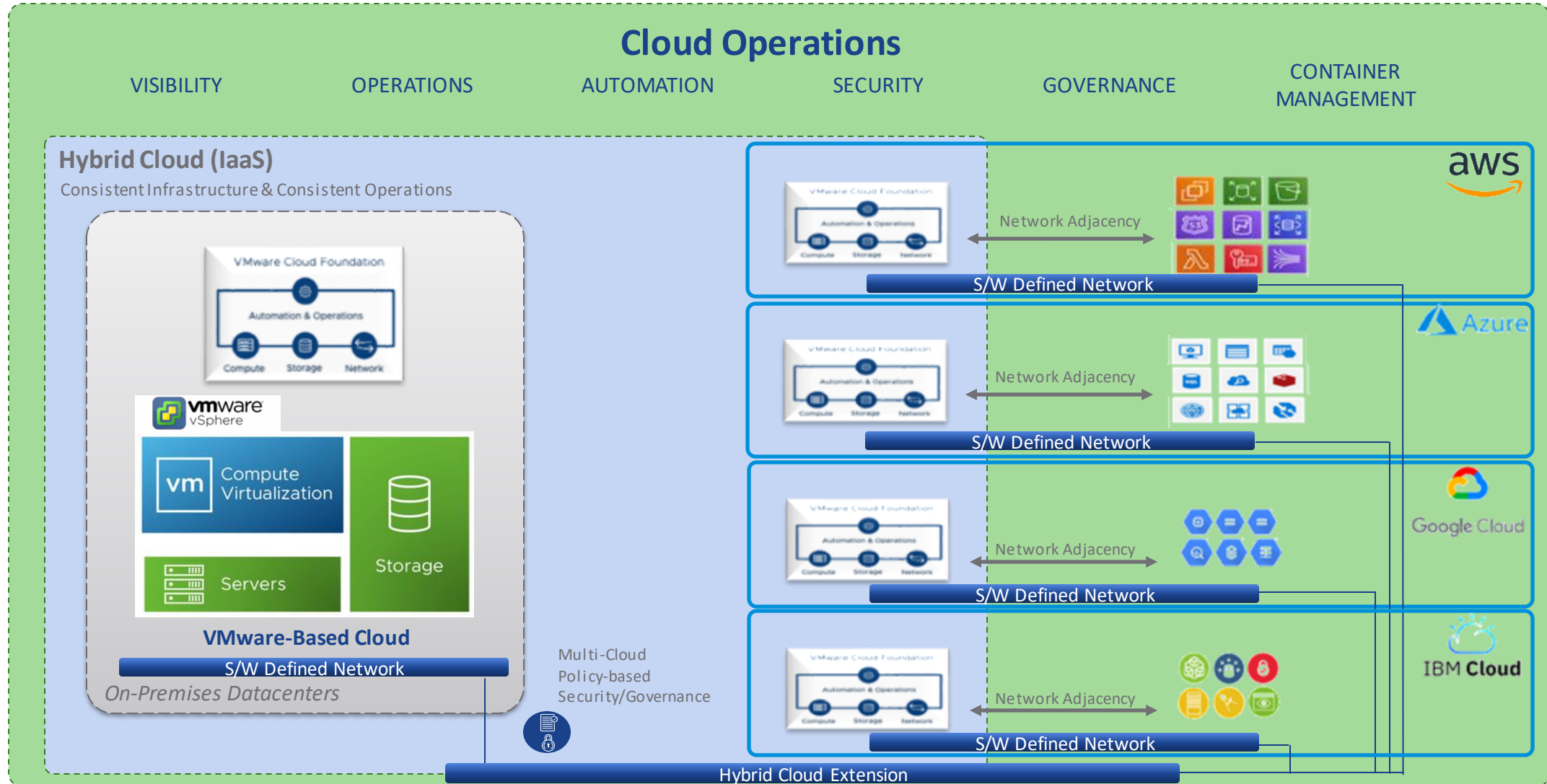
How can we leverage partners to go big and wide to co-create and architect a hybrid cloud strategy for today and future proof us for tomorrow?

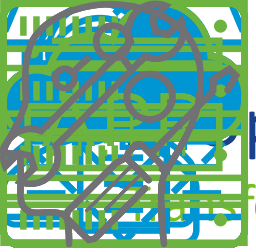
What is the Hybrid Cloud Anyway?



Building a Hybrid-Cloud Strategy Supporting Platform Abstractions

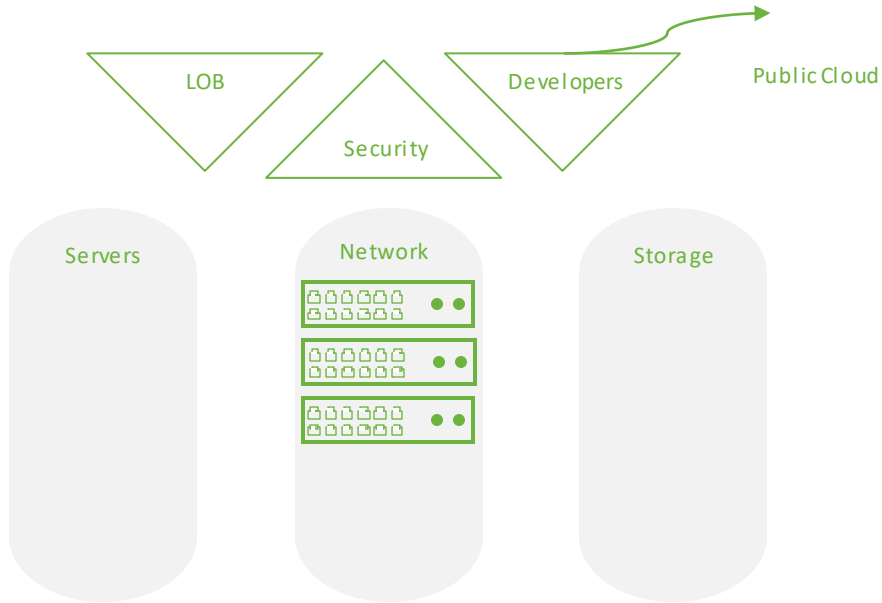
Best of Hybrid and Native Cloud Services Together



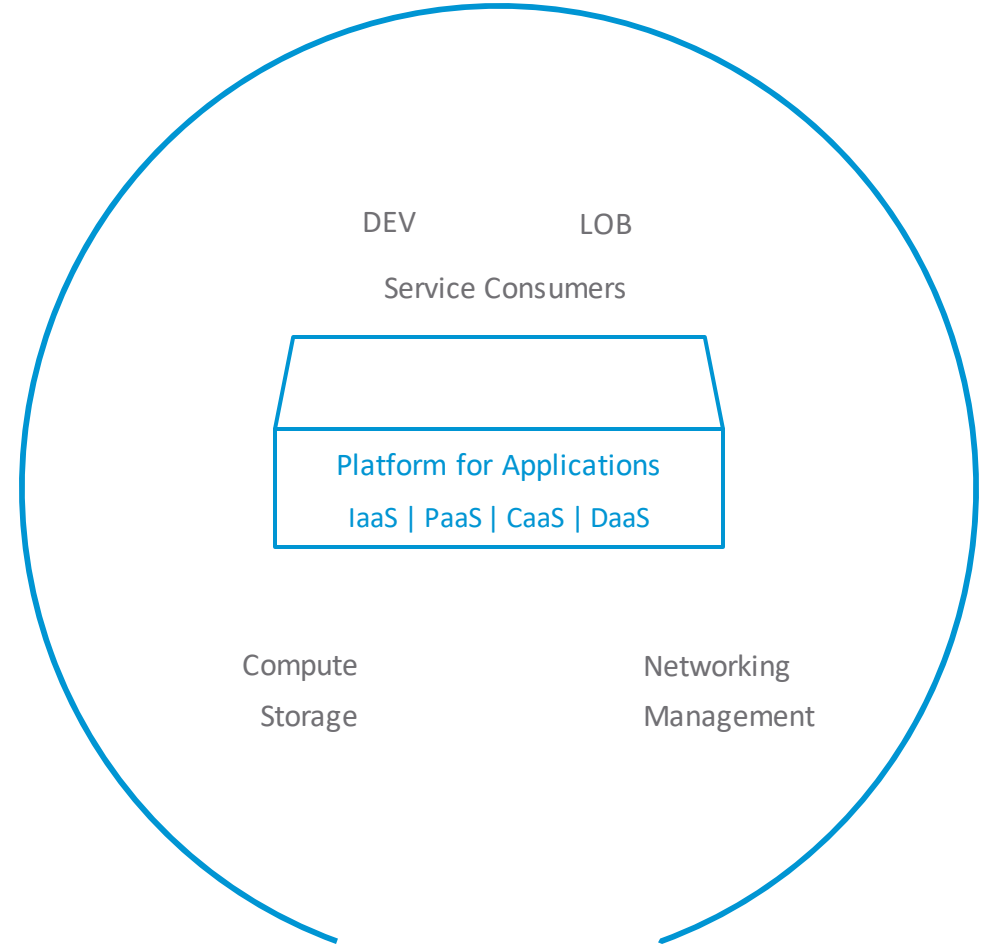


Operations Becoming Cloud Operations

Transforming to a Cloud Operating Model



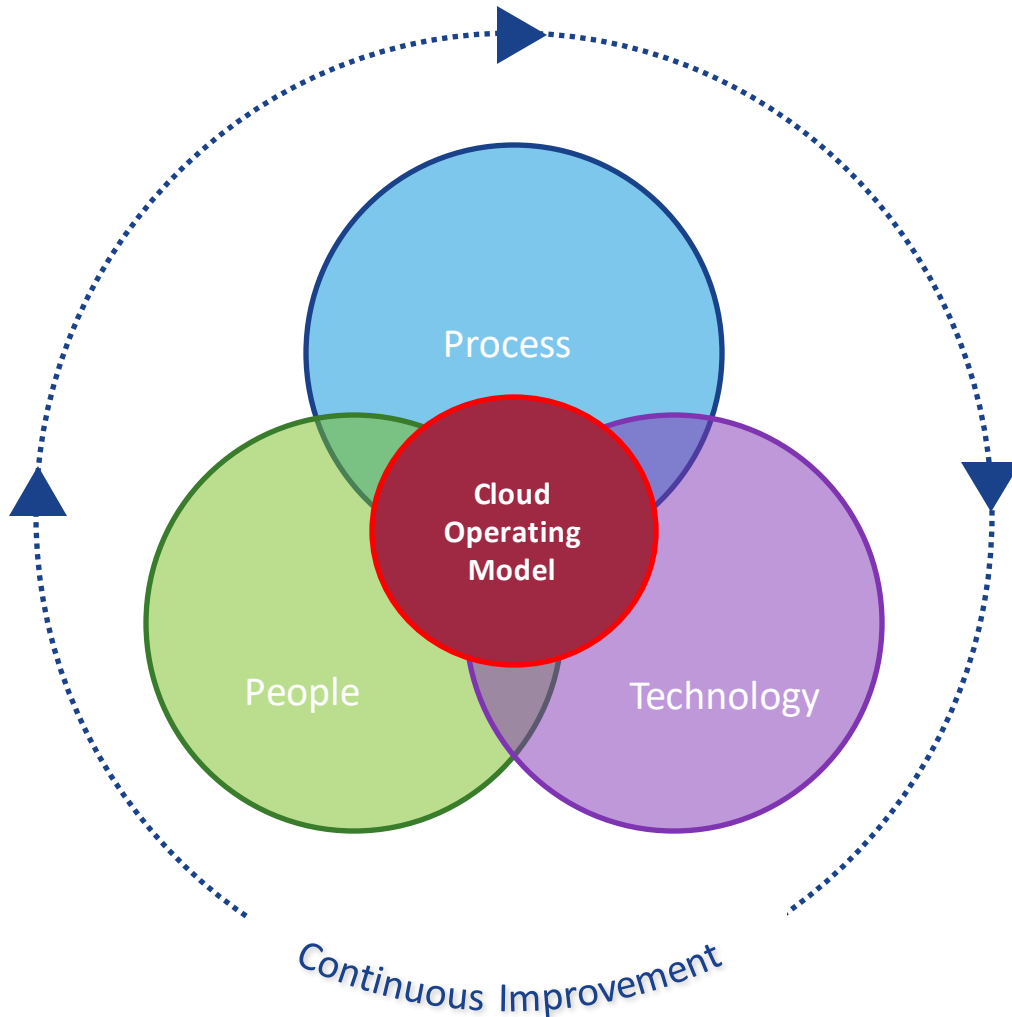
Traditional Siloed Approach



Consistent Across Hybrid Clouds

Cloud Operating Model

The Adoption of Cloud Best Practices and Technologies



Addressing Change : Continuous Improvement

People

What changes are needed to the organizational structure?

Process

What operating processes need to be changed or updated?

Technology

What capabilities will support the Cloud Operating Model?

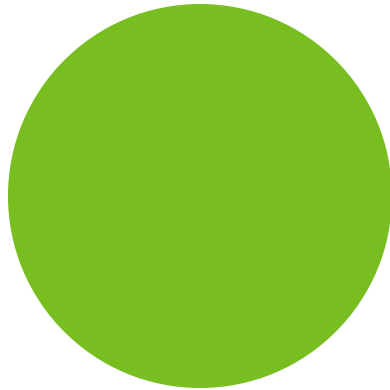
How VMware Helps

Chart Your Path to Successful Hybrid Cloud



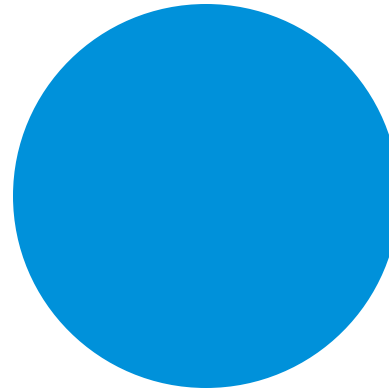


3 Key Takeaways



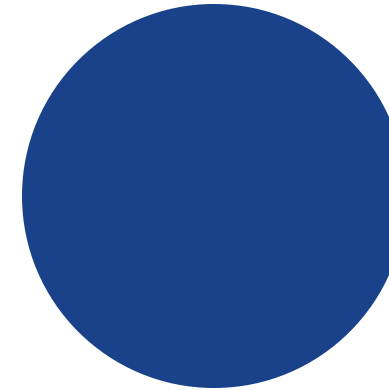
Clearly Define the Cloud Strategy

Infrastructure and application modernization strategies are not mutually exclusive - ***correlate the two***



Partner and Build the Strategy

Strategic partnerships and licensing agreements directly inform cloud alignment decisions – ***uncover and understand these***



Execute against the Strategy

VMware provides strategic expertise to transform our software, the people that use it and the process to drive strategy and innovation.



Thank You

Please email any questions to atritto@vmware.com