Virtual Procurement Transformation
Delivering a simpler, more accessible, and cost-efficient public procurement system
Online | Wednesday, March 24th, 2021

Agenda Overview

Around the US, efforts have been underway to modernize the public procurement process. The COVID-19 outbreak has either fast-tracked, or directly disrupted, many of these initiatives. With urgent demands for supplies and services, coming up against a need to be as cost-efficient as possible, one certainty remains: it is essential for government at all levels to be as solid on procurement fundamentals as possible. What has been learned from recent history as states and localities had to vie for limited stock of PPE and how are those lessons being applied to both pandemic and emergency preparedness, as well as the broader procurement process? The ability to grow, modernize, and transform in the long run depends on that foundation.

How can the procurement function in the public sector rapidly adapt to the changes that are needed and improve the speed to market during these unprecedented times?

Join us at the Public Sector Network’s Procurement Modernization Virtual Event and hear best procurement strategies from across the public sector.

Who attends?

- Federal, State, Tribal & Local Government Procurement Leaders
- Chief Procurement Officers
- Chief Sourcing Officers
- Heads of Procurement/Sourcing/Strategic Sourcing
- Procurement Strategists/Advisors
- Procurement & Supply Chain Managers
- Directors of Procurement
- Heads of Strategy/Growth/Service Delivery/ Sourcing & Contracts Managers

Speakers

Trevor Wagner
Testing and Sharing Lead, Office of the Chief Procurement Officer,
DHS Procurement Innovation Lab (PIL)

Jim Colangelo
Chief Procurement Officer,
State of Michigan

Patti Bowers
DSCIO & Chief Procurement Officer,
North Carolina Department of Information Technology

Dustin Lanier
Principal,
Civic Initiatives

Reasons to Attend

Understand how to modernize your procurement processes to extract value, reduce costs, and mitigate risks through a modernized procurement strategy

Explore how procurement can support businesses, and the broader economy, by maximizing use of local and regional suppliers

Examine methods for better engagement with minority and women owned businesses in your community

Delve into how to best utilize open procurement data to predict and manage critical supply chains

Discuss the impact of COVID-19 upon processes, supply chains, collaboration, and cost

For available speaking opportunities contact alex@publicsectornetwork.co for more information.
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<td>12:00pm ET</td>
<td>Welcome from Public Sector Network</td>
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<td>12:05pm ET</td>
<td>Chair Opening: Refining your Approach to Procurement Post-COVID</td>
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| 12:20pm ET   | Government Keynote Session: Developing a Sound Procurement Modernization Policy
|              | Trevor Wagner, Testing and Sharing Lead, Office of the Chief Procurement Officer, DHS Procurement Innovation Lab (PIL) |
|              | The future of procurement lies at the intersection of culture change, innovative methods, and technology. The DHS Procurement Innovation Lab is at the forefront of procurement modernization and improvement – but how are they achieving that success and what can you learn from their innovations? Join Trevor Wagner for an examination of the PIL process how they are driving change from the bottom up. |
| 12:35pm ET   | Government Case Study: Transforming the Back Office into the Customer Experience Department
|              | Jim Colangelo, Chief Procurement Officer, State of Michigan          |
|              | At its most basic level – procurement is an exercise in customer experience. Leaders in every discipline are always on the search for how to better leverage the skills and talents of their teams – Jim Colangelo was able to do just that. By engaging with a Back Office team that was undervalued, underappreciated, and disorganized – Jim was able to restructure their roles into a Customer Experience team that proved to be symbiotic with the Sourcing team. Jim will provide some perspective on how he was able to drive that paradigm shift and develop a culture of customer experience from scratch. |
| 12:50pm ET   | Partner Session: Exploring the Digital Mailroom and its Impact upon Procurement Modernization
|              | COVID-19’s impact continues to transform the public sector’s approach and redefine how we engage with each other. While the digital mailroom has long been a project for many around the country; COVID-19 has continued to spur the development of these initiatives. By leveraging document scanning and capture technologies, organizations have greater control over their mail distribution system. Coupled with broader procurement Automation and innovative procedures; developing a digital mailroom can have a profound impact on your procurement processes. |
| 1:05pm ET    | Government Case Study: Success Spotlight: Expanding & Improving upon Supplier Diversity
|              | COVID-19 has laid bare many of the inequities impacting our society, including the difficulty with which minority and women-owned businesses penetrate the public sector supplier market. Given that good intentions will only go so far – how are you refining your approach to supplier diversity and what innovative methods are you applying? |
| 1:20pm ET    | Break                                                                 |
| 1:25pm ET    | Partner Session: Examining the Building Blocks for Successful Procurement Automation
|              | ‘Tradition’ and ‘comfort’ are often cited as reasons for not making headway regarding procurement automation, but the challenges are more substantial than that. Developing a sound and successful procurement automation policy requires a broader strategic approach to your team, technology, and collaboration with your suppliers. Examine the building blocks necessary to develop a successful approach to automation. |
| 1:50pm ET    | Panel Session: Identifying & Exploring the Strategic Pillars of Procurement Modernization
|              | Moderator: Dustin Lanier, Principal, Civic Initiatives
|              | Panelists: Patti Bowers, DSCIO & Chief Procurement Officer, North Carolina Department of Information Technology
|              | While every organization has a different approach to their team, tech, tools, culture, and collaboration – the broader considerations surrounding those imperatives remain. How your organization approaches those strategic pillars will directly impact the success of your modernization process. Explore those considerations with our distinguished panel of public sector leaders.
|              | • Discuss best practices surrounding team buy-in, culture, and supplier collaboration
|              | • Are you extracting the maximum value from your technology and tools? |
| 2:10pm ET    | Closing remarks from the Chair                                         |
| 2:15pm ET    | Virtual event adjourns                                                 |

Sponsorship packages range from $5,000-$10,000 +GST. Contact contact@publicsectornetwork.co for more info.

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